



BUSINESS SERVICES & SUPPORT

We **Help** NJ Businesses
GROW

MEET OUR BUSINESS REPRESENTATIVES

Employers are encouraged to work one-on-one with our Business Representatives to discuss their immediate and future hiring needs. Our specialized Business Representatives provide concierge-like services, helping employers by directing them to the resources to meet their business needs.

Interested in supporting returning veterans and/or hiring individuals with a disability? Our dedicated Veteran Business Representatives streamline employers' search for ideal candidates by matching military skills with employers' civilian job needs. Our Vocational and Rehabilitative Services reps have access to a pool of qualified candidates and are ready to advise employers about available assistive technology and the benefits of hiring individuals with disabilities.



HIRING INCENTIVES

Workforce 55+ On-the-Job Experience (OJE)

Private, non-profit employers who offer eligible jobseekers (age 55 or older, income eligible, and unemployed) the opportunity to gain work experience may do so at no cost. OJE participants' salary is covered for four weeks by a federal grant, providing employers with an opportunity to observe and train the employee before making a permanent hire.

On-the-Job Training (OJT)

Employers who hire for full-time positions are reimbursed 50% of the new employee's wages for a period up to 26 weeks in exchange for agreeing to provide training in a specialized skills set. Employers who hire individuals with a disability are also eligible for OJT contracts for part-time work; and if a new OJT hire is a hard-to-place jobseeker, the employer may also be eligible for a no-cost federal bond of up to \$25,000. (See Federal Bonding.)

SPECIALTY HIRING PROGRAMS

NJDOL Paid Internships

Employers are reimbursed 50% of a college or high school intern's wages (up to \$1,500) for assignments associated with New Jersey's key industries: Construction & Energy, Finance, Health Care, Leisure & Hospitality, Life Sciences, Manufacturing, Retail Trade, Technology and Transportation, Distribution & Logistics. Employers whose interns work in the area of Science, Technology, Engineering, Mathematics (STEM) are eligible to receive up to \$3,000 in wage reimbursement.

Federal Bonding

This unique job-placement tool provides employers with insurance for hiring jobseekers who have poor credit histories, are recovering substance abusers, are on public assistance, or are justice-involved. Federal bonds of up to \$25,000 are offered at no cost for up to six months, providing employers the security to hire with confidence.

TRAINING INCENTIVES

Upskill: NJ Incumbent Worker Training

New Jersey employers (labor unions, businesses, and community organizations) may receive training grants of up to \$1,500 per worker to improve existing employees' skills. Training may be provided by employers at their business or by an eligible training provider.

Opportunity Partnership for Businesses

Employers design the training programs they need to fill a skills gap in their industry. A customized training program with participants vetted by employers is created, and upon completion, employers have new hires with the specific skills they have prioritized.

Registered Apprenticeship

This industry-driven training model combines paid on-the-job learning with classroom instruction. It differs from traditional educational programs in that the employer/organization can develop training that aligns more cohesively with their individual business needs. When an apprenticeship is registered with the US Department of Labor (USDOL), the registration helps standardize the program, and earns national recognition.



LEARN MORE

For information about our current grant opportunities contact us at **609-984-4437** or speak to your local Business Representative found here:

NJ.GOV/LABOR/BUSINESS

