

## Paul Koch

Area Vice President | Employee Benefits Consulting

E: paul\_koch@ajg.com | M: 215.264.3097

300 Fellowship Road, Suite 200, Mt. Laurel, NJ 08054

### Areas of Responsibility

Benefits & HR Strategy, Cost Reduction, Alternative Funding, Employee Experience, Engagement, and Strategic Communications

Paul is a trusted advisor to our clients, helping develop creative solutions based on their unique workforce, objectives, and challenges. He is passionate about solving problems for his clients while respecting the current approach and helping to build a better infrastructure to build upon for the future.

### Experience

Paul Koch is the Area Vice President for Employee Benefits Consulting with Gallagher, based out of Southern New Jersey. With 17 years of consulting experience for industry leaders PwC, Allegis Group, ADP, and USI – Paul brings unique perspective to his clients. He has supported clients from start-up to those with 1,000s of lives and a mature HR & Total Rewards strategy. Paul joined Gallagher due to their commitment to client service and the way their entire organization is driven to go above & beyond to help their clients.

He excels at identifying innovative strategies that reduce PEPY cost, improve communications, and ensure his clients are offering the best possible total rewards package for their people at the lowest cost. Paul's goal with every client is to get their focus back to growing their business, developing talent, and making a positive impact on the people they work with so which makes a significant impact on business performance.

Paul resides in Cherry Hill, NJ with his Wife (Sarah), son (Colin), daughter (Madeline), and 2 frenchies (Mae & Kelce). Paul is a diehard Eagles and Phillies fan as well as an avid golfer.

### Education

LaSalle University, BSBA

Licensed in NJ: Life, Accident, Health & Annuities